

LARGE COMPANY ABILITY • SMALL COMPANY MENTALITY

EVS METAL OFFERS ADDED VALUE IN TROUBLED TIMES

EVS Metal has always made customer service priority number one. Recognizing that customer satisfaction becomes even more important in a down economy, EVS Metal is helping each customer survive the current downturn by not only reducing prices, but adding value.

For example, EVS Metal believes in passing along all raw material price reductions in real time, i.e. the moment a price reduction is received, it is passed along. To accomplish this, EVS is relying on their buying power, their accumulated supply chain expertise, and their willingness to share their customer's pain.

In addition to offering price reductions, EVS Metal is always seeking to add value any way possible. Some customers require stocking programs, and others require short lead times or split deliveries to help reduce their inventory. EVS Metal is willing and able to accommodate these types of requests, as well as many others, setting them apart from their competition.

2009 SHOW SCHEDULE

April 21–22, 2009:

Design-2-Part Show, Valley Forge Convention Center, Valley Forge, PA

April 22–23, 2009:

Design and Manufacturing New England Show, Boston Convention & Exhibition Center, Boston, MA

June 9–11, 2009:

Atlantic Design and Manufacturing Show, Jacob K. Javits Convention Center, New York, NY

November 4-5, 2009:

Design-2-Part Show, Royal Plaza Trade Center, Marlborough, MA

November 24–25, 2009:

AmCon Manufacturing Expo, The Reliant Center, Houston, TX

KEY EQUIPMENT ADDITIONS

EVS Metal has once again added state of the art manufacturing equipment that keeps them ahead of their competition:

- Amada TS86K Spot Welder – added to their mid-Atlantic facility in Riverdale, NJ. The TS86K has a unique design that enables spot welding in areas that conventional spot welders cannot reach while reducing part distortion and eliminating burn marks. The TS86K features a motorized lower electrode table with automatic height adjustment, as well as a moveable upper electrode arm that allows for effortless positioning at any point on the table.



ASK TOM:

Tough times... get back to the basics

It's no secret that in this unprecedented economic climate we are all feeling the crunch. Whether it's budget cutbacks, personnel reductions, or simply a directive that costs need to be cut from existing product we are all being asked to do more with less. That's why now more than ever EVS would like to reiterate the Engineering services we offer. We can meet with your Engineering staff to discuss design for manufacturing (DFM) which has several benefits to offer:

- Reduce time to market of prototypes/new revisions by minimizing the back-and-forth cycles between EVS and the designers.
- Reduce/eliminate tooling costs by recommending design changes that utilize our extensive inventory of punching and forming tools.
- Reduce/eliminate engineering charges (NREs) by assisting your designers to make sheet metal CAD models more streamlined for the flat layout process. EVS employs multiple engineers who have achieved the Solid Works Certified Sheet Metal Professional status and welcome the opportunity to share our knowledge with our customers. Helping you helps us!

Contact us today to find out how EVS can help you to weather the financial storm!